- 18 A. Again, from a business process perspective, yes.
- 19 And I am also aware that they forecasted what they were
- 20 going to need in terms of staffing, and began the process
- 21 of bringing on the additional people that LISC was going
- 22 to need to process this large volume of requests.
- 23 But I was not directly involved with the process
- 24 of putting together the plan that says, this is how we are
- 25 going to bring people in, et cetera. You know, I was 0042
- 1 involved with the development of business processes to
- 2 support the LISC, and so within that, anything that is
- 3 volume sensitive would be something that I would -- that I
- 4 would address.
- 5 Q. Well, and in trying to determine the LISC's
- 6 ability to handle certain volume of orders, you needed to
- 7 know what the processes and systems were in order to
- 8 figure out, for example, how many orders can one person
- 9 process in a given day; is that an analysis that you
- 10 undertook at any point?
- 11 A. Yes.
- 12 Q. And when did you do that?
- 13 A. We did that -- that process actually began in
- 14 probably mid-year 1995.
- 15 Q. And any individual's productivity is going to be
- 16 a function of the processes that they use and the systems
- 17 that are in place, right?
- 18 A. Correct.
- 19 Q. And then it's just a function of how many people
- 20 do you devote to the effort, and that tells you,

- 21 presumably, your aggregate productivity?
- 22 A. Right.
- 23 Q. When you were attempting to plan for the
- 24 LISC -- strike that.
- THE WITNESS: Can we take a health break?
- 1 MR. McDONALD: Sure.
- 2 (Recess taken.)
- 3 MR. McDONALD: Q. Let's see. I think you have
- 4 already talked about the receipt and response stage, I
- 5 guess I'd like to move on to the provisioning stage.
- 6 In terms of CLC complaints that you became aware
- 7 of -- maybe the way I should start is, have you already
- 8 described to us the problems that were identified by CLC's
- 9 with respect to the receipt and response stage of the
- 10 order process?
- 11 A. Yes.
- 12 Q. In the provision stage that you described, are
- 13 you aware of problems that were identified by CLC's?
- 14 A. Yes.
- 15 Q. And what were those?
- 16 A. Some of the problems included loss of dial tone,
- 17 loss of features, and provisioning intervals.
- 18 Q. And the loss of dial tone is exactly what it
- 19 says, some end users lost dial tone upon processing a
- 20 resale order?
- 21 A. Correct.
- 22 Q. And loss of features, can you describe what that

- 24 A. That is where an end-user customer is migrating
- 25 from Pacific Bell, as their local service provider, to a 0044
- 1 competitive local carrier, and within that process, loses
- 2 certain custom calling features as a result of that
- 3 migration.
- 4 Q. And then, can you describe what the provisioning
- 5 intervals problem was?
- 6 MR. KOLTO-WININGER: This is all in the context
- 7 of her understanding of what the CLC's were raising as
- 8 issues?
- 9 MR. McDONALD: Q. Right.
- 10 A. With regards to provisioning intervals, it's
- 11 largely an issue of parity with the retail business, in
- 12 terms of the length of time it takes to either migrate an
- 13 end user from Pacific to another local service provider or
- 14 the interval associated with the provision of new
- 15 services.
- 16 Q. Did you engage in any communications with CLC's
- 17 about any of these three identified problems?
- 18 A. Not that I recall.
- 19 Q. Did other Pacific Bell employees discuss these
- 20 problems with you?
- 21 A. Yes.
- 22 Q. And do you remember who?
- A. Ann Long, other members of my team, my managers,
- 24 who deal with the LISC on a day-to-day basis. Some of the
- 25 folks on the provisioning side of the business, you know,

- 1 that actually work the orders or their staff counterparts.
- Q. Were you involved in any effort to try to
- 3 address these problems?
- 4 A. Yes.
- 5 Q. And with the loss of dial tone, what, if
- 6 anything, did you do?
- 7 A. We were involved from the perspective, again, of
- 8 business process, in terms of looking at the business
- 9 process to determine if there was something within the
- 10 process that was causing the loss of dial tone.
- 11 Q. Did you determine that there was one or more
- 12 elements in the process that contributed to the loss of
- 13 dial tone?
- 14 A. Yes.
- 15 Q. What were those?
- 16 A. There was a field identifier on the service
- 17 order called a RUF, R-U-F -- I don't know what it stands
- 18 for -- and another field called RRSO, and the
- 19 mis-sequencing of the data that follows those FID's,
- 20 F-I-D's, or Field Identifications, could cause one of the
- 21 service orders to fall out, subsequently resulting in a
- 22 loss of dial tone, if the other service order continues
- 23 within the process.
- Q. A Field Identifier, that is an -- essentially, a
- 25 name given to data that goes in a certain place in an 0046
- 1 order?
- A. It's a name given to a field within the order,

- 3 and generally data follows that field. In the case of
- 4 these fields, it's largely service order numbers, and
- 5 sequencing data that follows those FID's.
- 6 Q. Is this related to -- I described to you some
- 7 testimony that Ann Long gave that talked about a change
- 8 order and a disconnect order; one of them could fall out,
- 9 leading to a loss of dial tone. Is that what you are
- 10 describing as well?
- 11 A. Yes.
- 12 Q. The RUF, that is a field identifier?
- 13 A. Yes.
- 14 Q. And likewise, the RRSO is a field identifier?
- 15 A. Yes.
- 16 Q. Just to have a better understanding, is that
- 17 something that appears on the screen, and then following
- 18 those letters, the service rep or the order writer is
- 19 supposed to type in a certain sequence of information?
- 20 A. Correct.
- 21 Q. And then, if a mistake is made in that entry,
- 22 that mistake has led to the drop of the dial tone?
- 23 A. Correct.
- 24 Q. Are you familiar with the change order and a
- 25 disconnect order in this resale process? 0047
- 1 A. Yes.
- 2 Q. Now, am I correct to understand that what
- 3 commonly occurs, a service representative is entering
- 4 information in the SORD, they will prepare both a change
- 5 order and a disconnect order. The purpose of the

- 6 disconnect order is to take the end user out of the CRIS
- 7 billing system, and does the person -- does the end user
- 8 get moved to CABS through that end order?
- 9 A. Yes. Not through the disconnect order. They
- 10 get moved to CABS as a result of the change order.
- 11 Q. Okay. Now, if -- is that, essentially, what
- 12 those two orders do, the disconnect takes the end user out
- 13 of CRIS and the change moves that end user to CABS?
- 14 A. That's not the only thing that they do.
- 15 Q. Can you describe, generally, what else they do?
- 16 A. What they also do is to populate the downstream
- 17 systems associated with repair and/or maintenance, as well
- 18 as the automatic referral, call referral unit that's both
- 19 in 611, the repair bureau, and the retail business office.
- They also, essentially, change the inventory
- 21 system to reflect that this is no longer a retail system
- 22 but it is now a resale system belonging to a CLC. And,
- 23 again, for purposes of ensuring that if a subsequent call
- 24 comes in on that service, the provisioning maintenance and
- 25 business office folks know how to process that call on the
- 1 basis of the type of service and the type of customer
- 2 associated with that service.
- 3 Q. Now, in your investigation of the loss of dial
- 4 tone, did you determine that the primary source of dial
- 5 tone loss was these errors with the information, following
- 6 these field identifications?
- A. Yes.

- 8 O. Were there other causes of the dial tone loss
- 9 that you are aware of?
- 10 A. No.
- 11 Q. And what was the result, if these errors were
- 12 being made? Was something occurring, like a change order
- 13 would drop out but the disconnect order would go through
- 14 the system?
- 15 A. Essentially, yes, or vice versa.
- 16 Q. Can you explain what happens if one goes through
- 17 without the other? Is your familiarity of the system and
- 18 the processes sufficient enough to give us, at least in a
- 19 narrative way, an explanation for why dial tone would be
- 20 lost, say, if the disconnect order got dropped and only
- 21 the change order flowed through the systems?
- 22 MR. KOLTO-WININGER: Objection. Calls for a
- 23 narrative. Go ahead.
- 24 THE WITNESS: Okay. I am not familiar with the
- 25 specific details associated with the downstream systems or 0049
- 1 the provisioning groups, but essentially, it's a matter
- 2 of, if one falls out and the other goes through, there is
- 3 an opportunity there where the other order can be worked
- 4 without -- can be worked within the switch, without the
- 5 relationship to the one that fell out, and could
- 6 ultimately result in loss of dial tone.
- 7 That issue has been fixed within the service
- 8 order system by removing -- we removed one of the FID's,
- 9 the RUF, and with the other one, we put some fixes into
- 10 place, some edit fixes into place, within the service rep

- 11 work stations to ensure the accuracy of the sequencing.
- MR. McDONALD: Q. What were those changes in
- 13 the service rep's functions?
- 14 A. Essentially, we made some changes to the -- we
- 15 did some enhancement to the macros that reside on the
- 16 service rep work stations to assure the accuracy of the
- 17 sequencing.
- 18 Q. Is there some system in place now that precludes
- 19 the C and D orders from being disconnected -- from being
- 20 separated?
- 21 A. I don't know if it absolutely -- I honestly
- 22 don't know if it absolutely precludes them from being
- 23 separated. That's really at a level of detail that's --
- 24 Q. Sure. Do you know when this revision -- or
- 25 these revisions that you've talked about occurred? 0050
- 1 A. December '96.
- 2 Q. Do you know when you first learned of the dial
- 3 tone losses occurring?
- 4 A. November of '96.
- 5 Q. Are you aware of any continuing problem of dial
- 6 tone loss occurring?
- 7 A. I am aware of reports of dial tone loss, but
- 8 that's being looked at by another group of folks involved
- 9 with the provisioning aspect of the overall process.
- 10 Q. Now, with respect to -- is there any other
- 11 element of the loss of dial tone that we haven't already
- 12 talked about, in terms of identifying what the problem was

- 13 and then trying to implement a correction?
- 14 A. No.
- 15 Q. Now, as to loss of features, can you describe
- 16 what -- what was your involvement with that problem?
- 17 A. Essentially, we again got reports from customers
- 18 indicating that there were problems with loss of features
- 19 resulting from the migration process. We looked at that
- 20 and determined that there were a combination of things
- 21 going on, three different things, essentially, going on
- 22 that could result in loss of features.
- One is that the request coming from the customer
- 24 or the Competitive Local Carrier was inaccurate, in the
- 25 sense that it did not contain the feature that the 0051
- 1 customer previously had, prior to their migration to the
- 2 new local service provider. The other was -- could be a
- 3 LISC service rep error, and the third could be a problem
- 4 in the switch, in the actual central office switch where
- 5 the feature is provisioned.
- 6 Q. Did you have involvement with attempting to fix
- 7 one or more aspects of that problem?
- 8 A. That effort is actually ongoing.
- 9 Q. So I mean, in the process side, have you
- 10 identified where there appears to be a deficiency?
- 11 MR. KOLTO-WININGER: Objection. If any. Go
- 12 ahead.
- 13 THE WITNESS: Well, we've looked at it from the
- 14 process perspective and don't see that there is a problem
- 15 with the basic process. So from that perspective, we have

- 16 looked at it. It is largely in the hands of our
- 17 provisioning organization who's looking at the other
- 18 aspects of feature loss.
- 19 MR. McDONALD: Q. Was it your sense that it's a
- 20 result of a system problem?
- 21 A. No.
- 22 Q. What do you think the cause of the problem is,
- 23 if it's not a process problem and it's not a system
- 24 problem?
- 25 A. Well, I think that it is a problem with the 0052
- 1 CLC's, in terms of the requests that we are getting in
- 2 from them and the inaccuracies on the requests, in terms
- 3 of features being left off. And there has also been a
- 4 training issue within the LISC which our training
- 5 organization has largely addressed, but there has not been
- 6 an issue relative to the Methods and Procedures for the
- 7 business process in and of itself.
- 8 Q. And on the third element of the provisioning
- 9 stage, the third problem that you identified dealing with
- 10 provisioning intervals, were you involved in any way with
- 11 being involved in discussions about those problems?
- 12 A. Yes.
- 13 Q. What was your involvement?
- 14 A. Largely, to look at the provisioning intervals
- 15 and the business processes associated with how you
- 16 establish those intervals on any given request, to see
- 17 what we need to do to shore up the process in such a way

- 18 that we are in parity with the retail business, and that
- 19 effort is also ongoing.
- 20 Q. What have you determined thus far?
- 21 A. Largely, that the problem appears to be
- 22 primarily associated with the establishment of new
- 23 services. It is a problem of the nature of the process
- 24 when you are dealing with Competitive Local Carriers
- 25 versus dealing directly with the end-user customer, in 0053
- 1 that there are inherent delays when you deal with local
- 2 services through a third party rather than directly with
- 3 the end user, in that requests are batched in, they are
- 4 batched in frequently throughout the day, and then
- 5 processed. But there is an inherent delay associated with
- 6 that basic process. So that's the primary thing that we
- 7 have discovered so far.
- 8 Q. What you are doing is analyzing in comparison to
- 9 the provision of those services at Pacific's own end user,
- 10 and determining that there is a difference that exists for
- 11 Pacific's end users and CLC's end users?
- 12 A. For certain activities, yes.
- 13 Q. Did you say for new service?
- 14 A. Yes.
- 15 Q. What, in general, is the difference in the
- 16 intervals?
- 17 A. With new service, where there is a Quick Dial
- 18 Tone, QDT, or a connected facility at the end user's
- 19 locale, the retail business is able to offer a shorter
- 20 interval than the LISC because they are on the phone with

- 21 the end user and making the -- completing the transaction
- 22 between themselves and the end user at that point in time.
- 23 And the LISC, because they are getting their
- 24 requests batched in from the CLC's, again, there is that
- 25 inherent delay. So the CLC may have talked to the 0054
- 1 customer, you know, four hours ago or eight hours ago,
- 2 whereas the LISC is just now getting the request for
- 3 service. And so that automatically puts you in a
- 4 disparaged situation in terms of provisioning intervals.
- 5 Q. But in that investigation where you are looking
- 6 at that, you are also aware, are you not, that even when
- 7 the orders come in, they are batched?
- 8 And then, you think Ann Long's testimony was
- 9 that they are not even processed by the LISC? I think she
- 10 said there was a 10-day delay; is that something that you
- 11 are aware of?
- MR. KOLTO-WININGER: I am objecting in that she
- 13 said she didn't read Ann Long's testimony.
- 14 Can we go off the record?
- 15 MR. McDONALD: Sure.
- 16 (Discussion off the record.)
- MR. McDONALD: Do we have a pending question?
- 18 MR. KOLTO-WININGER: Please read the question
- 19 back to the witness. And you give your best answer
- 20 subject to my objection.
- 21 (Record read.)
- 22 MR. KOLTO-WININGER: I will object to lacking

- 23 foundation and calling for speculation, but go ahead and
- 24 answer.
- THE WITNESS: I am not aware of the details 0055
- 1 relative to the level of the delay, but I am aware that,
- 2 yeah, that there have been delays associated with the
- 3 processing of the requests.
- 4 MR. McDONALD: Q. If you are looking at trying
- 5 to ensure that there is parity between Pacific's retail
- 6 end users and CLC end users, don't you need to know what
- 7 backlog, if any, exists at the LISC?
- 8 A. Well, again, I am looking at it from a process
- 9 perspective, knowing that the process, in and of itself,
- 10 there are delays inherent in the process. So I am looking
- 11 at it from the perspective of how do I change the process
- 12 in such a way, either for the retail business or the
- 13 resale business or both, so that they are brought into
- 14 parity with one another.
- 15 Q. Am I correct to understand that, at least thus
- 16 far, what you've focused on is the fact that for the CLC
- 17 end user, there is -- I mean, the CLC acts as an
- 18 intermediary between the end user and Pacific and that
- 19 intermediary doesn't exist for the Pacific end user; is
- 20 that right?
- 21 A. Correct.
- 22 Q. Is that the focus of your analysis as to where
- 23 the lack of parity may exist?
- 24 A. The focus of my analysis is, again, on the two
- 25 business processes, and trying to shore up those business

- 1 processes on both sides in such a way that it will result
- 2 in parity.
- 3 Q. Well, is there any -- I mean, you say shore up
- 4 on both sides. To your knowledge, were there any
- 5 intervals that are shorter for CLC end user customers than
- 6 there are for Pacific retail end users?
- 7 A. There are no published intervals that are
- 8 shorter for CLC's retail customers than for a retail
- 9 customer. The reality is that, because of differences in
- 10 process, the result is intervals that are shorter for an
- 11 end user than they are for a CLC customer, primarily in
- 12 the area of new service.
- 13 Q. And when you say end user, I think you are
- 14 talking about a Pacific retail end user as compared to the
- 15 CLC end user?
- 16 A. Correct.
- 17 Q. Okay. So we are at the provision stage of this
- 18 five stage process. You have told us about three problems
- 19 that were identified that you became aware of, and is that
- 20 the extent of the problems, that you are aware of, with
- 21 respect to the provision stage?
- 22 A. Yes.
- 23 Q. Now, in the completion response stage, are you
- 24 aware of problems that have been identified by CLC's?
- 25 A. Yes.

- 1 Q. And what, if any -- what are those?
- 2 A. Largely, it's an issue of timeliness, the

- 3 timeliness of completion back to the CLC's.
- 4 Q. So have you discussed that with CLC's?
- 5 A. No.
- 6 Q. How did you learn of this complaint?
- A. Through my counterparts in the LISC.
- 8 Q. Who would that be?
- 9 A. Ann Long, Don Griffin, the other managers in the
- 10 LISC.
- 11 Q. They told you that the CLC's were complaining
- 12 because they were not receiving timely notification when a
- 13 migration has occurred?
- 14 A. Yes.
- 15 Q. Did they tell you anything else?
- 16 A. No.
- 17 Q. What did you do on learning of that problem?
- 18 A. Looked to see what we could do, again, from a
- 19 process perspective to tighten up the interval, the
- 20 completion notification interval. We looked to the LTD
- 21 system for completion notification for carriers that are
- 22 on fax and to the Cleo system for carriers who are on the
- 23 resale mechanized interface, the NDM.
- 24 Q. Did you implement changes to try to improve the
- 25 timeliness of the completion notices? 0058
- 1 A. We are in the process of implementing changes in
- 2 LTD to facilitate completion notification, and also in the
- 3 process of implementing changes within Cleo to further
- 4 automate the completion response.
- 5 Q. What are the changes to LTD that you are going

- 6 to make?
- 7 A. We have established a fax back system for,
- 8 again, carriers that are faxing requests in to us that
- 9 is -- it's got a GUI, G-U-I, interface, Graphical User
- 10 Interface, that makes it easier for the service reps to
- 11 get the completion information back to the carriers and,
- 12 essentially, the same type of thing on the Cleo side.
- 13 It's more automated on the Cleo side because
- 14 those carriers are already coming in to us electronically,
- 15 so it's a more automated process of the system, actually
- 16 notifying Cleo of completion and then automatically
- 17 accepting back the completion to the CLC, so there is less
- 18 human intervention.
- 19 Q. Now, currently -- tell me if I am correct.
- 20 Currently, the way I think the system has operated to
- 21 date, or the process has operated to date -- strike all
- 22 that.
- 23 Tell me if I am correct, that the way that the
- 24 completion notification process has worked to date is that
- 25 on either the due date or the day after the due date, an
- 1 individual at the LISC will examine the order package and
- 2 pull up the order on a -- from the computer screen to
- 3 determine if the migration has actually occurred and then
- 4 issue the completion notice?
- A. Correct.
- 6 Q. What you are talking about doing is implementing
- 7 a mechanized system so that a completion notice will be

- 8 issued when the systems, the computer systems are alerted
- 9 that the migration has occurred?
- 10 A. Correct.
- 11 Q. And has it been implemented on either end for
- 12 either the faxed orders or the NDM orders?
- 13 A. Well, for the faxed orders, it will not be an
- 14 auto notification because those orders are coming in to us
- 15 manually, and so those will continue to be processed by
- 16 the LISC service rep in the way that you described, but
- 17 they will be processed through LTD.
- 18 For the Cleo orders, essentially, the
- 19 notification comes from the service order system into the
- 20 Cleo system, and then there is an auto complete back to
- 21 the CLC's, and that's in development.
- 22 Q. Do you know when the expected completion date
- 23 is, the time of release date, anything like that, to your
- 24 knowledge?
- A. I believe it's in the June time frame.
- 1 MR. KOLTO-WININGER: Off the record for a
- 2 second.
- 3 (Discussion off the record.)
- 4 MR. McDONALD: Back on the record.
- 5 Q. As to the completion response problems, the one
- 6 that you identified was the lack of timeliness, and you
- 7 have already described the two efforts undertaken to try
- 8 to resolve that problem; is that right?
- 9 A. Correct.
- 10 Q. When you say lack of timeliness, it's the

- 11 timeliness of notifying the CLC after migration has
- 12 actually occurred; is that right?
- 13 A. Correct.
- 14 Q. It's not that the completion response wasn't
- 15 received within three or four days of the order being
- 16 submitted?
- 17 A. No. It's entirely an issue around notification
- 18 that the migration has been completed.
- 19 Q. And do you understand why it's significant to
- 20 CLC's to have that notice?
- 21 A. Certainly.
- 22 Q. Can you explain what the reason is?
- 23 MR. KOLTO-WININGER: What your understanding is.
- 24 THE WITNESS: My understanding is that, number
- 25 one, it's the confirmation, if you want to call it that, 0061
- 1 that the end user is now a customer of that Competitive
- 2 Local Carrier. And with that go the responsibilities of
- 3 being a local service provider, as well as it's a matter
- 4 of notifying the CLC so that they can commence billing
- 5 that end-user customer, and know that they are going to
- 6 receive the usage information from Pacific to facilitate
- 7 that billing.
- 8 MR. McDONALD: Q. Have you then advised us or
- 9 testified about any of the problems that you are aware of,
- 10 in connection with the completion response?
- 11 A. Could you repeat that?
- 12 Q. Has your testimony given us the problems that

- 13 have been identified with the completion response stage of
- 14 the resale order process?
- 15 A. Yeah.
- 16 MR. KOLTO-WININGER: I am going to object that
- 17 it mischaracterizes the discussion in terms of identifying
- 18 whether it's a CLC issue or, quote, a problem, or however
- 19 it was just identified. But go ahead and answer.
- 20 MR. McDONALD: Q. Are there any other problems
- 21 dealing with completion response that you are aware of?
- 22 A. No.
- 23 Q. Now, on the billing stage, are there problems
- 24 that have been identified to you or that you are aware of
- 25 in the billing stage?

- 1 MR. KOLTO-WININGER: Objection. Vague. But go
- 2 ahead and answer.
- 3 THE WITNESS: I do not deal with billing issues
- 4 for resale services. There is another director in the
- 5 organization that deals with that.
- 6 MR. McDONALD: Q. So you are just not aware?
- 7 A. No.
- 8 Q. Now, of the issues that we discussed in these
- 9 five stages, at the receipt stage of, say, early on, there
- 10 was an interval to determine the status of orders; is that
- 11 fair?
- 12 A. Correct.
- 13 Q. And then, at the response stage, there was delay
 - 14 in FOC's being timely issued; is that correct?
 - 15 A. Yes.

- 16 Q. And then, in the provisioning stage, there were
- 17 loss of dial tone, loss of features, and questions about
- 18 provisioning intervals?
- 19 A. Correct.
- 20 Q. And then, on the completion notices, you
- 21 testified about lack of timeliness, right?
- 22 A. Correct.
- 23 Q. So is that the universe of problems that you've
- 24 been made aware of with respect to the resale order
- 25 process?

- 1 A. I would say so, yes.
- Q. Now, in your work on each of those problems, did
- 3 you identify certain deficiencies in either Pacific's
- 4 processes or systems?
- 5 A. In some cases.
- 6 Q. So, for example, on the first one dealing with
- 7 receipt, the implementation of a mechanized tracking
- 8 system helped to alleviate that problem; is that right?
- 9 A. To a certain extent, yes.
- 10 Q. Does it still remain a problem?
- 11 A. Yes.
- 12 Q. And is that something that's still being worked
- 13 on within Pacific, to your knowledge?
- 14 A. Yes.
- 15 Q. Do you know what efforts are being undertaken?
- 16 A. I don't have the specifics around what efforts
- 17 are going on within the systems community and,

- 18 essentially, a broad understanding of the efforts that are
- 19 going on within the staffing within that piece of the
- 20 business, the LISC itself.
- Q. But insofar as you are aware, the problems that
- 22 may remain with the receipt stage dealt with the ability
- 23 to identify the status of an order, are not processed
- 24 problems; they are either system problems or staffing
- 25 problems?

- 1 A. Correct.
- 2 Q. And in the response stage, dealing with the
- 3 timeliness of FOC's, did you identify any deficiencies in
- 4 Pacific's processes or systems needing work on that
- 5 problem?
- 6 A. No.
- Q. So the lack of a timely FOC was not the result
- 8 of any deficiency in Pacific's processes or systems in
- 9 your view?
- 10 A. No.
- 11 Q. In your view, what was the cause or what is the
- 12 cause of lack of timeliness?
- 13 A. I think it's largely an issue of the increase in
- 14 volumes in a very short time frame and, again, gets back
- 15 to the staffing issues.
- 16 Q. So it's your view that the FOC's could be timely
- 17 issued if Pacific had adequate staffing devoted to the
- 18 LISC?
- 19 MR. KOLTO-WININGER: I will object for lacking
- 20 foundation. But go ahead and answer.

- 21 THE WITNESS: Yes, it's a matter of having
- 22 enough people and sufficient mechanization. I mean,
- 23 ultimately, what you want to do is mechanize as much of
- 24 that as you can or eliminate the requirement for it or
- 25 staff up for it. But again, it becomes a matter of how 0065
- 1 quickly can you ramp-up staffing, given the quick
- 2 acceleration in terms of volumes between November and now.
- 3 MR. McDONALD: Q. Well, in suggesting that
- 4 increased mechanization would improve the timeliness of
- 5 issuance of the FOC's, do you mean that -- you mean there
- 6 could be system enhancements that would improve the FOC
- 7 intervals?
- 8 A. I'd be speculating. Greg Torretta would know
- 9 more about what system enhancement would facilitate that
- 10 better than I would.
- 11 Q. But at this point you haven't identified new
- 12 process enhancements that would facilitate the FOC
- 13 intervals?
- 14 A. No.
- 15 Q. Now, as to the loss of dial tone, you
- 16 identified, I think -- in your testimony, you already
- 17 described there were some process problems that caused
- 18 loss of dial tone; is that right?
- 19 A. Yes.
- 20 Q. And you believe that those have been, or at
- 21 least efforts have been undertaken, to reduce the
- 22 occurrence of that problem?

- 23 A. Yes.
- Q. Are there other deficiencies, besides in the
- 25 processes that, to your knowledge, that cause loss of dial 0066
- 1 tone?
- 2 MR. KOLTO-WININGER: Objection to the
- 3 characterization of the issue as deficiencies. But go
- 4 ahead and respond.
- 5 THE WITNESS: I wouldn't have detailed knowledge
- 6 of that issue. That would lie more within the
- 7 provisioning organization's realm, than within the LISC
- 8 business process.
- 9 MR. McDONALD: Q. Well, when you are trying to
- 10 devise a fix, remediation, whatever you want to call it,
- 11 don't you -- you have not tried to figure out if there are
- 12 multiple causes, like a third of these things are caused
- 13 by a system problem, and a third are caused by a process
- 14 error, and a third are just typist error entry or
- 15 something, and try to come up with a comprehensive
- 16 solution?
- 17 A. Yes.
- 18 Q. But you are not aware of any -- and in the
- 19 course of doing that, would you not become aware if there
- 20 was a system problem?
- 21 A. Yes.
- 22 Q. Are you aware of any system problem with the
- 23 loss of dial tone?
- 24 A. No.
- Q. And you have already described, I think, the

- 1 source of the problem. Is that the extent that you are
- 2 aware of what caused the loss of dial tone to occur?
- 3 A. Again, from the business process perspective,
- 4 yes, I know that it continues to be looked at from the
- 5 provisioning aspect within that organization.
- 6 Q. And the loss of features, did you identify any
- 7 deficiencies in Pacific's processes in looking at that
- 8 problem?
- 9 A. No.
- 10 Q. And you are still looking at the provisioning
- 11 intervals; is that right?
- 12 A. Yes.
- 13 Q. Have you reached any conclusions about any
- 14 deficiencies in Pacific's processes?
- 15 A. No.
- 16 Q. Do you have any time frame for when you expect
- 17 to reach a conclusion on the provisioning intervals?
- 18 A. No, we haven't established a time frame as of
- 19 yet.
- 20 Q. So there is no CLC's expecting response, there's
- 21 nothing that you got a fixed deadline by which to provide
- 22 some kind of a report or something like that?
- 23 MR. KOLTO-WININGER: Objection. Lacks
- 24 foundation; calls for speculation. Go ahead.
- 25 THE WITNESS: No.
- 0068
- MR. McDONALD: Q. Completion response, I think
- 2 you identified changes to both the LTD and to the Cleo, so

would you characterize those as system enhancements?
A. Yes.
Q. To your knowledge, were there any deficiencies
6 in the processes that led to lack of timeliness for
7 completion notices?
8 A. No.
9 Q. So would you attribute the lack of timeliness of
10 the completion notices to a deficiency in the system?
11 A. Yes.
Q. And presumably, these changes that you already
13 testified about will make the improvements that will
14 reduce or eliminate that problem?
15 A. That's my assumption.
16 MR. McDONALD: Okay. This might be an
17 appropriate place to take a break.
18
19 (Whereupon, the proceedings were
adjourned for lunch at 12:00 p.m.)
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22 000
23
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25 0069
AFTERNOON SESSION 1:05 P.M.
2
3 EXAMINATION BY MR. McDONALD (RESUMED)
4 MR. McDONALD: Q. Now, we talked about the five
5 stages of the resale order process in your testimony this